



STONEWEG

WE ARE HIRING

For our new concept, **BEEZI**, we are looking for a **Business Development Manager** based in **Geneva**.

About BEEZI

BEEZI is the first chain of industrial spaces in Switzerland

BEEZI enables its tenants (members) to benefit from an entire network, across the country.

With BEEZI the tenants only rent the space they really need for their core business activities. The community has access to shared spaces and common areas which allow them to save a part of their rent. In the end, tenants only pay for the space they really value.

The quality of the working environment is a key factor to stimulate teams and recruit or retain talents. BEEZI spaces are human-centric, bright, and ergonomic, these spaces are combined with a wide range of services that contribute to the well-being of the teams.

Because we are stronger together, BEEZI brings under one roof an ecosystem of creators and entrepreneurs. BEEZI tenants benefit from synergies of a community of industrials, craftsmen, and innovative scale-ups.

Your role

The Business Development Manager will be responsible for developing the strategic plans, will also be able to offer creative in-put into the new concept marketing strategy to further enhance their exposure to the market and beyond.

Duties will include the following, in addition to those separately assigned as conditions evolve:

- Establish a development strategy
- Business Planning - develops a strategy to achieve targets.
- Develop and manage strategic partnerships to grow the business
- Develop the product and marketing strategy

Your profile

- Hospitality background
- Min 3 years' experience in a chain (ideally with franchise experience)
- Solid knowledge of financial
- Fluent in French, English and German
- High-level communication, interpersonal and networking skills
- Good project management skills
- Demonstrate flexibility, communication and team support
- Pragmatic, being able to adapt and evolve with impeccable multi-tasking abilities
- Excellent digital skills (social media, APP, etc.)
- Real estate knowledge is a plus

Start March 2022

Working hours 60%-100%

The Company

Stoneweg is a real estate investment adviser and asset manager established in 2015 and headquartered in Geneva, Switzerland. The firm leverages in-house local operational teams in Switzerland, the United States, Spain, Italy, Andorra and Ireland to source, develop and manage real estate investments.

To Apply

Send your resume and your letter of application to jobs@stoneweg.com

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